

## Club Health Assessment for District LA 5 through July 2010

| WIERN          | ATIONAL                         |                 |                     | Status  |                            |                         | N                         | /lember              | ship                   |                                     |   |                                    |   | Finance               | LCIF                      |  |                    |  |
|----------------|---------------------------------|-----------------|---------------------|---|----------------------------|-------------------------|---------------------------|----------------------|------------------------|-------------------------------------|---|------------------------------------|---|-----------------------|---------------------------|--|--------------------|--|
| Club<br>Number | Club<br>r Name                  | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | YTD<br>Net<br>Growth%  | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR *** | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation |                           | Months<br>Since Last<br>Activity<br>Report *** | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                                 |                 |                     |   | If below                   |                         |                           |                      | If net loss            |                                     |   | If no report                       | When                                    | •                     | Notes the                 | If no report                                   |                    |  |
|                |                                 |                 |                     |   | 15<br>members              |                         |                           |                      | is greater<br>than 20% |                                     |   | in 3<br>months                     | more than<br>one year                   |                       | officers that do not have | in 12<br>months                                |                    |  |
|                |                                 |                 |                     |   | appears                    |                         |                           |                      | appears                |                                     |   | appears in                         |   | n                     | an active                 | appears in                                     |                    |  |
| Clube I        | less than two years old         |                 |                     |   | in red                     |                         |                           |                      | in red                 |                                     |   | red                                | red                                     |                       | Email                     | red  | <u> </u>           |  |
| 104260         | POMBAL TERRA DE<br>MARINGA      | 01/12/2009      | Active              |   | 27                         | 0                       | 0                         | 0                    | 0.00%                  | 25                                  |   | 0                                  |   | New                   | М                         | N/R  |                    |  |
|                | more than two years old         |                 |                     |   |                            |                         |                           |                      |                        |                                     |   |                                    |   |                       |                           |  |                    |  |
| 17070          | ACU                             | 04/23/1966      | Active              |   | 30                         | 0                       | 0                         | 0                    | 0.00%                  | 33                                  |   | 1                                  |   | New                   | P,M                       | N/R  |                    |  |
| 30642          | ARARIPINA                       | 04/30/1975      | Active              |   | 36                         | 0                       | 0                         | 0                    | 0.00%                  | 36                                  |   | 0                                  |   | Same                  | P,T                       | 0  |                    |  |
| 17075          | ARCOVERDE                       | 12/14/1965      | Active              |   | 26                         | 0                       | 0                         | 0                    | 0.00%                  | 22                                  |   | 1                                  |   | New                   | Т                         | 2  |                    |  |
| 68888          | CABROBO NOVO MILENIO            | 05/06/2003      | Active              |   | 36                         | 2                       | 0                         | 2                    | 5.88%                  | 31                                  |   | 0                                  |   | Same                  | P,T,M                     | N/R  |                    |  |
| 17084          | CAICO                           | 02/24/1962      | Active              |   | 52                         | 0                       | 0                         | 0                    | 0.00%                  | 50                                  |   | 0                                  |   | New                   | P,S,M                     | 3  | 90+ Days           |  |
| 17085          | CAJAZEIRAS                      | 06/07/1966      | Active              |   | 45                         | 0                       | 0                         | 0                    | 0.00%                  | 48                                  |   | 0                                  |   | New                   | S,T,M                     | 2  |                    |  |
| 17087          | CAMPINA GRANDE                  | 11/12/1955      | Active              |   | 15                         | 0                       | 0                         | 0                    | 0.00%                  | 15                                  |   | 1                                  |   | Same                  | P,T,M                     | N/R  |                    |  |
| 17088          | CAMPINA GRANDE PRATA            | 06/01/1966      | Active              | 2   | 18                         | 0                       | 1                         | -1                   | -5.26%                 | 19                                  | 10  | 0                                  |   | New                   |                           | 0  |                    |  |
| 38864          | CATOLE DO ROCHA                 | 08/28/1980      | Active              |   | 45                         | 0                       | 0                         | 0                    | 0.00%                  | 47                                  |   | 0                                  |   | New                   | T,M                       | 25   |                    |  |
| 59409          | GOIANINHA                       | 04/24/1997      | Active              |   | 28                         | 0                       | 3                         | -3                   | -9.68%                 | 33                                  | 9   | 0                                  |   | New                   | Р                         | 4  |                    |  |
| 17101          | JOAO PESSOA                     | 11/25/1954      | Active              |   | 15                         | 0                       | 0                         | 0                    | 0.00%                  | 13                                  |   | 1                                  |   | New                   | P,T,M                     | N/R  |                    |  |
|                | JOAO PESSOA IV<br>CENTENARIO    | 10/29/1982      | Active              |   | 19                         | 0                       | 0                         | 0                    | 0.00%                  | 24                                  |   | 1                                  |   | Same                  | P,T,M                     | N/R  |                    |  |
| 41988          | JOAO PESSOA NORTE               | 11/22/1982      | Active              |   | 27                         | 0                       | 0                         | 0                    | 0.00%                  | 21                                  |   | 1                                  |   | Same                  | M                         | 1  |                    |  |
| 17102          | JOAO PESSOA TAMBAU              | 12/12/1968      | Active              |   | 33                         | 0                       | 2                         | -2                   | -5.71%                 | 35                                  | 14  | 0                                  |   | New                   |                           | 0  |                    |  |
|                | JOAO PESSOA VERDES<br>MARES     | 06/28/1993      | Active              |   | 24                         | 0                       | 0                         | 0                    | 0.00%                  | 24                                  |   | 0                                  |   | Same                  | P,T                       | N/R  | 90+ Days           |  |
|                | JOAO PESSOA-MANAIRA             | 06/20/1976      | Active              |   | 17                         | 0                       | 0                         | 0                    | 0.00%                  | 17                                  |   | 0                                  |   | Same                  | P,S,M                     | N/R  |                    |  |
|                | JOAO PESSOA-TERCEIRO<br>MILENIO | 05/21/2001      | Active              |   | 23                         | 0                       | 0                         | 0                    | 0.00%                  | 23                                  |   | 1                                  |   | Same                  | Р                         | 1  |                    |  |
| 55809          | MACAIBA AUTA DE SOUZA           | 06/10/1994      | Active              |   | 48                         | 0                       | 0                         | 0                    | 0.00%                  | 48                                  |   | 0                                  |   | New                   | S,T,M                     | 1  |                    |  |
| 17104          | MACAU                           | 02/05/1956      | Active              |   | 87                         | 0                       | 1                         | -1                   | -1.14%                 | 65                                  | 6   | 0                                  |   | New                   | T,M                       | 0  |                    |  |
| 98936          | MONTEIRO                        | 02/04/2007      | Active              | 2   | 15                         | 0                       | 0                         | 0                    | 0.00%                  | 15                                  |   | 4                                  | 1                                       | None                  |                           | N/A  | 90+ Days           |  |
| 17109          | MOSSORO                         | 01/13/1957      | Active              |   | 40                         | 0                       | 0                         | 0                    | 0.00%                  | 33                                  |   | 0                                  |   | New                   | P,S,M                     | N/R  |                    |  |
| 17110          | MOSSORO ABOLICAO                | 03/31/1967      | Active              |   | 52                         | 0                       | 1                         | -1                   | -1.89%                 | 56                                  | 15  | 0                                  |   | Same                  |                           | 0  |                    |  |
| 17115          | NATAL                           | 12/06/1954      | Active              |   | 40                         | 0                       | 0                         | 0                    | 0.00%                  | 36                                  |   | 0                                  |   | New                   | P,M                       | N/R  |                    |  |



## Club Health Assessment for District LA 5 through July 2010

| INTERNATION !  |                        |                 |                     | Status  |  |                         | r                         | Member               | ship   |                                    |   |   |  | Finance               | LCIF  |  |                    |  |
|----------------|------------------------|-----------------|---------------------|---|--|-------------------------|---------------------------|----------------------|--|------------------------------------|---|---|--|-----------------------|---|--|--------------------|--|
| Club<br>Number | Club<br>Name           | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | Net C  | Member<br>ount 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | No<br>Active<br>Email **                            | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                        |                 |                     |   | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                    |   | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears ir<br>red |                       | Notes the officers that do not have an active Email | If no report<br>in 12<br>months<br>appears in<br>red |                    |  |
| 45589 NAT      | TAL ALECRIM            | 12/30/1985      | Active              |   | 14   | 0                       | 0                         | 0                    | 0.00%  | 11                                 |   | 0   |  | Same                  | М   | N/R  |                    |  |
| 39054 NAT      | TAL LAGOA NOVA         | 11/11/1980      | Active              |   | 49   | 0                       | 1                         | -1                   | -2.00%   | 45                                 | 11  | 0   |  | New                   | М   | 0  |                    |  |
| 17111 NAT      | TAL LESTE              | 01/27/1962      | Active              |   | 19   | 0                       | 2                         | -2                   | -9.52%   | 24                                 | 20  | 0   |  | New                   | М   | 0  |                    |  |
| 88736 NAT      | TAL MIRASSOL           | 06/23/2005      | Status Qu           | ıo <b>1</b>   | 13   | 0                       | 0                         | 0                    | 0.00%  | 20                                 |   | 1   |  | Same                  |   | N/R  | 90+ Days           |  |
| 17112 NAT      | TAL NORTE              | 04/22/1966      | Active              |   | 30   | 0                       | 1                         | -1                   | -3.23%   | 31                                 | 10  | 0   |  | Same                  | S,M   | N/R  |                    |  |
| 46043 NAT      | TAL PONTA NEGRA        | 04/24/1986      | Active              |   | 16   | 0                       | 0                         | 0                    | 0.00%  | 10                                 |   | 0   |  | New                   | М   | 3  |                    |  |
| 54495 NAT      | TAL POTENGI            | 05/21/1993      | Active              |   | 55   | 0                       | 0                         | 0                    | 0.00%  | 56                                 |   | 0   |  | New                   |   | 1  |                    |  |
| 17113 NAT      | TAL REIS MAGOS         | 01/24/1967      | Active              |   | 52   | 0                       | 0                         | 0                    | 0.00%  | 54                                 |   | 0   |  | New                   | S,T,M   | 1  | 90+ Days           |  |
| 44984 NAT      | TAL SUL                | 05/13/1985      | Active              |   | 20   | 0                       | 0                         | 0                    | 0.00%  | 22                                 |   | 1   |  | New                   |   | 2  |                    |  |
| 17114 NO       | VA CRUZ                | 03/18/1970      | Active              |   | 34   | 0                       | 0                         | 0                    | 0.00%  | 27                                 |   | 1   |  | New                   | P,S,T,M   | N/R  |                    |  |
| 99709 OU       | RICURI SERTAO          | 06/22/2007      | Active              |   | 18   | 3                       | 0                         | 3                    | 20.00%   | 15                                 |   | 0   |  | New                   | P,T   | 4  | 90+ Days           |  |
| 17119 PAT      | TOS                    | 09/11/1965      | Active              |   | 20   | 0                       | 0                         | 0                    | 0.00%  | 15                                 |   | 1   |  | New                   | P,S,T   | N/R  |                    |  |
| 17121 PES      | SQUEIRA                | 01/12/1968      | Active              |   | 20   | 0                       | 0                         | 0                    | 0.00%  | 18                                 |   | 0   |  | New                   | S,T,M   | N/R  |                    |  |
| 37347 PET      | TROLANDIA              | 06/25/1979      | Active              |   | 15   | 0                       | 0                         | 0                    | 0.00%  | 12                                 |   | 0   |  | Same                  | P,T,M   | N/R  |                    |  |
| 17122 PET      | TROLINA                | 06/28/1973      | Active              |   | 67   | 0                       | 0                         | 0                    | 0.00%  | 65                                 |   | 0   |  | New                   | P,S,T   | 1  |                    |  |
| 56628 PET      | TROLINA-CENTENARIO     | 03/09/1995      | Active              |   | 37   | 0                       | 0                         | 0                    | 0.00%  | 42                                 |   | 1   |  | New                   | М   | 13   |                    |  |
| 17136 SAL      | LGUEIRO                | 02/08/1972      | Active              |   | 22   | 0                       | 0                         | 0                    | 0.00%  | 22                                 |   | 1   |  | Same                  | S,T   | 2  | 90+ Days           |  |
| 56176 SAN      | NTA CRUZ INHARE        | 10/24/1994      | Active              |   | 28   | 0                       | 1                         | -1                   | -3.45%   | 33                                 | 16  | 0   |  | New                   | Т   | 7  |                    |  |
| 40884 SAN      | NTA RITA               | 02/16/1982      | Active              |   | 13   | 0                       | 0                         | 0                    | 0.00%  | 13                                 |   | 1   |  | New                   | P,T,M   | N/R  |                    |  |
| 51787 SAC      | O BENTO                | 06/14/1991      | Active              |   | 42   | 0                       | 0                         | 0                    | 0.00%  | 44                                 |   | 0   |  | New                   |   | N/R  |                    |  |
|                | O GONCALO DO<br>ARANTE | 06/24/1997      | Active              |   | 8  | 0                       | 0                         | 0                    | 0.00%  | 15                                 |   | 0   |  | Same                  | S,T,M   | N/R  | 90+ Days           |  |
| 59625 SAC      | O JOSE DE MIPIBU       | 05/29/1997      | Active              | 1   | 16   | 0                       | 0                         | 0                    | 0.00%  | 19                                 |   | 0   |  | New                   |   | N/R  |                    |  |
| 58465 SOL      | USA                    | 06/18/1996      | Status Qu           | ıo <b>2</b>   | 12   | 0                       | 0                         | 0                    | 0.00%  | 12                                 |   | 1   | 1  | None                  |   | N/A  | 90+ Days           |  |
| 47302 TRI      | NDADE                  | 05/12/1987      | Active              |   | 19   | 0                       | 0                         | 0                    | 0.00%  | 17                                 |   | 1   |  | Same                  | S,T,M   | 2  |                    |  |



## Club Health Assessment for District LA 5 through July 2010

| TERNATION N.   |                              |                                    |                            |                                      |                | St          | atus                 |   |  | Me                                 | ember                       | ship                             |  |                                     |   |   | Financ                                  | e LCIF  |   |   |         |   |
|----------------|------------------------------|------------------------------------|----------------------------|--------------------------------------|----------------|-------------|----------------------|---|--|------------------------------------|-----------------------------|----------------------------------|--|-------------------------------------|---|---|---|---|---|---|---------|---|
| Club<br>Number |                              | Club<br>ame                        |                            |                                      | harter<br>Date |             |                      | Number of<br>mes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     |                                    | YTD<br>Members<br>Dropped ( | YTD<br>Net (<br>Growth           | YTD<br>Net<br>Growth%                                      | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report | President<br>Rotation                           | No<br>Active<br>Email **  | Months<br>Since Las<br>Activity<br>Report *** | Account | 1   |
|                |                              |                                    |                            |                                      |                |             |                      |   | If below<br>15<br>members<br>appears<br>in red |                                    |                             |                                  | If net loss<br>is greater<br>than 20%<br>appears<br>in red | •                                   |   | If no report<br>in 3<br>months<br>appears in<br>red | more that                               | n<br>r  | Notes the<br>officers that<br>do not have<br>an active<br>Email |   |         |   |
|                | YTD<br>New<br>Clubs<br>Count | YTD<br>Cancelled<br>Clubs<br>Count | YTD<br>Net<br>Club<br>Gain | Current<br>Total<br>Members<br>Count | YTD<br>Add     | YTD<br>Drop | YTD<br>Net<br>Growth | Net<br>Growth                                       | Member<br>Count 12<br>Months<br>Ago            | Averag<br>Membe<br>Coun<br>Per Clu | er with le                  | Clubs<br>ess than<br>20<br>mbers | % No<br>MMR<br>in<br>3 Months                              | % N<br>Offic<br>Repor<br>12 Mor     | er with<br>t in balance                             | of Cl   | ubs<br>i i                              | Status Quo<br>Clubs<br>I Financial<br>uspension | Number<br>of<br>Cancelled<br>Clubs                              | Average<br>Cancelled<br>Club<br>Age           |         | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 48             | 0                            | 0                                  | 0                          | 1,437                                | 5              | 13          | -8                   | -0.55%  | 1,411  | 30                                 | )                           | 35%                              | 2'   | % 4'                                | % 19%   |   | 2                                       | 100%  | 0   | 0   | 0       | 0%  |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R-Never Reported.